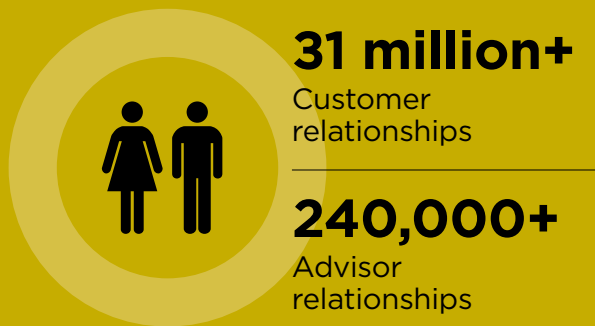


Great-West Lifeco

By the numbers

Great-West Lifeco is an international financial services holding company with interests in life insurance, health insurance, retirement savings, investment management and reinsurance businesses.



Net earnings

attributable to common shareholders

\$2,961
million

14.0%
Return on equity

Adjusted net earnings^[1]

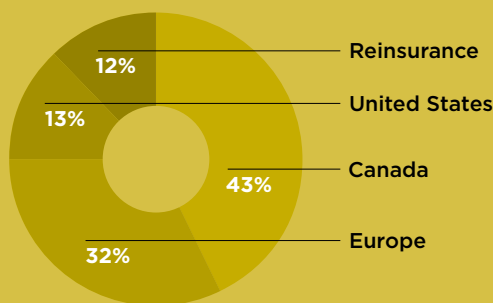
attributable to common shareholders

\$3,017
million

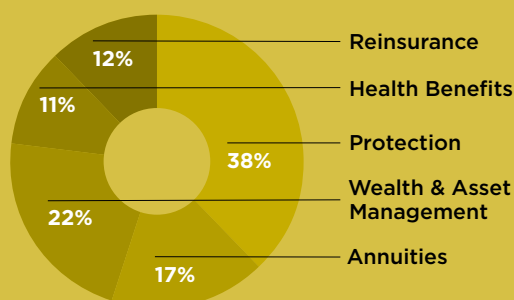
14.3%
Adjusted
return on equity^[2]

DIVERSIFIED

By Geography*



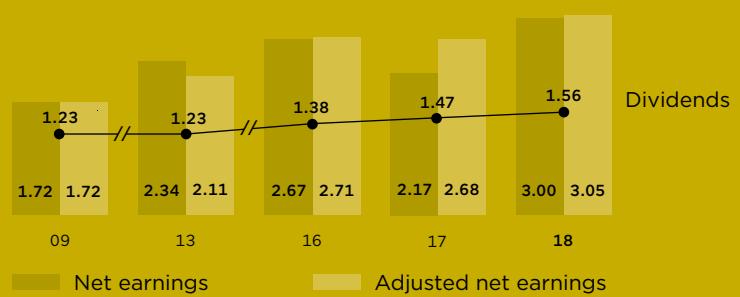
By Product*



SUSTAINABLE GROWTH

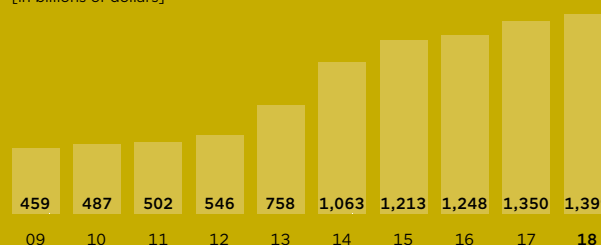
Earnings and dividends per share

[in dollars per share]



Total assets under administration

[in billions of dollars]



[1] Adjusted net earnings is a non-IFRS financial measure. Please refer to the reconciliation of IFRS and non-IFRS financial measures in Power Financial's latest Management's Discussion and Analysis.

[2] Adjusted return on equity is a non-IFRS financial measure and is calculated as adjusted net earnings divided by average common shareholders' equity.

* Based on 2018 net earnings.

Canada

Great-West Life is a leading Canadian insurer with interests in life insurance, health insurance, retirement savings, investment management and reinsurance businesses, primarily in Canada and Europe. Together with its subsidiaries **London Life** and **Canada Life**, Great-West Life serves the financial security needs of more than 13 million people across Canada.

\$181 billion

Total assets under administration

\$13.2 billion

Sales

13 million

Customer relationships

\$1,275 million

Net earnings

\$13.3 million

contributed to communities in Canada



Europe

In Europe, **Canada Life** and **Irish Life** provide insurance and wealth management products and services, including payout annuities, investments and group insurance in the United Kingdom; investments and individual insurance in the Isle of Man; pensions, critical illness and disability insurance in Germany; and, in Ireland, life and health insurance, pension and investment products.

\$266 billion

Total assets under administration

\$24.5 billion

Insurance and annuities sales

Top 4

provider of advised payout annuities in the U.K.

\$1,311 million

Net earnings

No. 1

pension, investment and life insurance provider in Ireland



United States

Great-West Financial provides a range of offerings. Its **Empower Retirement** arm serves all segments of the employer-sponsored retirement plan market. Empower also offers individual retirement accounts. Its Great-West Investments unit offers fund management, investment and advisory services. **Putnam** is a U.S.-based global asset manager, offering investment management services across a range of asset classes, including fixed income, equity – U.S., global- and ESG-focused – global asset allocation and alternatives, including absolute return, risk parity and hedge funds. The firm's affiliate **PanAgora** is a premier provider of institutional investment solutions, including alternatives, risk premia – including risk parity – and active strategies, spanning all major asset classes and risk ranges.

Great-West Financial

US\$544 billion

Total assets under administration

Putnam

US\$160 billion

Total assets under management

Empower Retirement

No. 1

in government deferred-compensation market by assets and participants

80+ years

of investment experience

No. 2

defined contribution record keeper in the U.S. by participants

